Milestones of an effective Gospel conversation

Milestone # 1:	Introduce yourself as a Christian and state your intended purpose.
Milestone # 2:	Get the listener to tell you what he believes is the way to heaven.
Milestone # 3:	Get the listener to wonder or say out loud, "Well, if what you are saying is true, then everyone is on their way to hell!"
Milestone # 4:	Help the hearer to understand that though all people deserve to go to hell, Jesus has made the way for people to be reconciled to God and enjoy eternal life with Him.
Milestone # 5:	Help the hearer understand that he is a slave to sin and does not have the power within himself to achieve the righteous life that God desires. (This is only possibly through Jesus.)
Milestone # 6:	Help the hearer understand the cost of following Jesus while inviting him to do so.

Alternative Milestones of an effective Gospel conversation

The following order of Milestones might be more effective with very religious people.

Milestone # 1:	Introduce yourself as a Christian and state your intended purpose.
Milestone # 2:	Get the listener to tell you what he believes is the way to heaven.
Milestone # 3:	Help the hearer understand that he is a slave to sin and does not have the power within himself to achieve the righteous life that God desires. (This is only possibly through Jesus.)
Milestone # 4:	Get the listener to wonder or say out loud, "Well, if what you are saying is true, then everyone is on their way to hell!"
Milestone # 5:	Help the hearer to understand that though all people deserve to go to hell, Jesus has made the way for people to be reconciled to God and enjoy eternal life with Him.
Milestone # 6:	Help the hearer understand the cost of following Jesus while inviting him to do so.